

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 4, 2009**

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 Production Cost Unit: (916) 341-5988  
 All Costs: Per Cow Per Month unless otherwise stated

**Crossbred**

Dairy ID Number	Averages	1	2	3	4	5
<b>Feed Costs</b>	<b>Crossbred</b>					
a. Dry Roughage	\$28.92	\$26.61	\$25.29	\$32.34	\$28.43	\$30.04
b. Wet Feed & Wet Roughage	\$25.66	\$19.45	\$26.73	\$29.97	\$26.81	\$25.83
c. Concentrates	\$66.19	\$88.54	\$39.02	\$40.67	\$65.49	\$91.92
d. Minerals & Supplements	\$9.61	\$6.52	\$12.57	\$12.68	\$6.87	\$14.13
e. Pasture	\$0.37	\$0.00	\$0.61	\$0.00	\$1.09	\$0.00
<b>Total Feed Costs</b>	\$130.74	\$141.12	\$104.23	\$115.66	\$128.69	\$161.91
<b>Total Feed Costs (\$/cwt.)</b>	\$7.92	\$8.10	\$7.02	\$7.02	\$7.98	\$9.63
<b>Total Hired Labor</b>	\$28.76	\$26.01	\$34.65	\$28.86	\$32.19	\$22.25
<b>Total Hired Labor Costs (\$/cwt.)</b>	\$1.74	\$1.49	\$2.33	\$1.75	\$2.00	\$1.32
<b>Herd Replacement</b>	\$24.89	\$28.90	\$22.91	\$18.28	\$27.51	\$25.33
<b>Less: Calf Income (\$/Cow/Month)</b>	\$5.83	\$7.18	\$5.68	\$5.49	\$4.55	\$6.97
<b>Total Herd Replacement</b>	\$19.06	\$21.72	\$17.23	\$12.79	\$22.97	\$18.36
<b>Total Replacement Costs (\$/cwt.)</b>	\$1.15	\$1.25	\$1.16	\$0.78	\$1.42	\$1.09
<b>Total Operating Costs</b>	\$40.53	\$41.12	\$33.57	\$45.82	\$40.44	\$33.36
<b>Total Operating Costs (\$/cwt.)</b>	\$2.45	\$2.36	\$2.26	\$2.78	\$2.51	\$1.99
<b>Total Milk Marketing Costs</b>	\$9.81	\$8.87	\$8.75	\$8.92	\$9.34	\$15.24
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.59	\$0.51	\$0.59	\$0.54	\$0.58	\$0.91
<b>Total Cost (\$/Cow/Month)</b>	\$228.91	\$238.84	\$198.42	\$212.04	\$233.62	\$251.13
<b>Total Cost (\$/cwt)</b>	\$13.86	\$13.72	\$13.37	\$12.88	\$14.49	\$14.94
<b>Milk Production Data</b>						
a. Milk Sold/Total Cow/Month/ (cwt.)	16.51	17.41	14.85	16.46	16.12	16.81
b. Lbs Milk Sold/milk cow/day	63.12	69.42	53.07	62.32	60.37	66.25
c. Gross Milk Receipts (\$/cwt)	\$14.42	\$13.71	\$14.99	\$14.44	\$14.63	\$15.04
d. Mailbox Price (\$/cwt)	\$14.22	\$13.37	\$14.66	\$14.08	\$14.95	\$14.32
f. Fat Test %	3.91%	3.55%	4.21%	4.09%	4.02%	3.92%
g. SNF Test %	9.05%	9.07%	9.14%	9.01%	9.01%	9.11%
<b>Related Data</b>						
a. Percent Dry Cows	15%	18%	9%	14%	13%	17%
b. Yearly Cull Rate	34%	39%	29%	25%	38%	38%
c. Avg. Value (/Drop Bull Calf)	\$30.29	\$30.29	\$30.29	\$30.29	\$30.29	\$30.29
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$137.78	\$140.44	\$132.28	\$128.20	\$145.06	\$140.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$220.10	\$237.32	\$171.78	\$184.71	\$223.39	\$282.38
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	25.88	30.55	21.08	21.37	23.97	29.35
g. Milkers (\$/hr with benefits & taxes)	\$14.95	\$12.01	\$16.96	\$12.98	\$17.21	\$18.40
h. Total Labor (\$/hr)	\$15.89	\$13.86	\$17.72	\$14.21	\$18.05	\$18.40
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.67	\$5.15	\$3.59	\$3.97	\$4.54	\$6.25
j. Milk Cow Feed Costs (\$/cwt.)	\$7.40	\$7.41	\$6.76	\$6.38	\$7.52	\$9.43

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**Mixed**

Dairy ID Number	Averages	6	7	8	9	10
<b>Feed Costs</b>	<b>Mixed</b>					
a. Dry Roughage	\$30.57	\$37.29	\$25.65	\$26.29	\$30.00	\$45.17
b. Wet Feed & Wet Roughage	\$20.52	\$31.29	\$18.25	\$23.63	\$22.34	\$0.00
c. Concentrates	\$61.84	\$70.50	\$57.81	\$68.00	\$51.68	\$61.33
d. Minerals & Supplements	\$4.29	\$0.81	\$3.04	\$6.87	\$4.36	\$2.14
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	<b>\$117.22</b>	<b>\$139.89</b>	<b>\$104.75</b>	<b>\$124.80</b>	<b>\$108.38</b>	<b>\$108.63</b>
<b>Total Feed Costs (\$/cwt.)</b>	<b>\$8.33</b>	<b>\$8.69</b>	<b>\$8.84</b>	<b>\$8.24</b>	<b>\$8.11</b>	<b>\$7.93</b>
<b>Total Hired Labor</b>	<b>\$22.44</b>	<b>\$28.73</b>	<b>\$20.79</b>	<b>\$27.99</b>	<b>\$8.58</b>	<b>\$29.87</b>
<b>Total Hired Labor Costs (\$/cwt.)</b>	<b>\$1.60</b>	<b>\$1.78</b>	<b>\$1.76</b>	<b>\$1.85</b>	<b>\$0.64</b>	<b>\$2.18</b>
<b>Herd Replacement</b>	<b>\$22.25</b>	<b>\$21.00</b>	<b>\$19.06</b>	<b>\$27.79</b>	<b>\$17.77</b>	<b>\$21.18</b>
<b>Less: Calf Income (\$/Cow/Month)</b>	<b>\$6.24</b>	<b>\$8.23</b>	<b>\$5.79</b>	<b>\$6.33</b>	<b>\$6.22</b>	<b>\$4.64</b>
<b>Total Herd Replacement</b>	<b>\$16.01</b>	<b>\$12.78</b>	<b>\$13.27</b>	<b>\$21.45</b>	<b>\$11.56</b>	<b>\$16.54</b>
<b>Total Replacement Costs (\$/cwt.)</b>	<b>\$1.14</b>	<b>\$0.79</b>	<b>\$1.12</b>	<b>\$1.42</b>	<b>\$0.86</b>	<b>\$1.21</b>
<b>Total Operating Costs</b>	<b>\$42.28</b>	<b>\$58.15</b>	<b>\$41.30</b>	<b>\$42.62</b>	<b>\$40.46</b>	<b>\$29.90</b>
<b>Total Operating Costs (\$/cwt.)</b>	<b>\$3.01</b>	<b>\$3.61</b>	<b>\$3.49</b>	<b>\$2.82</b>	<b>\$3.03</b>	<b>\$2.18</b>
<b>Total Milk Marketing Costs</b>	<b>\$7.97</b>	<b>\$8.25</b>	<b>\$10.03</b>	<b>\$7.51</b>	<b>\$7.20</b>	<b>\$7.31</b>
<b>Total Milk Marketing Costs (\$/cwt.)</b>	<b>\$0.57</b>	<b>\$0.51</b>	<b>\$0.85</b>	<b>\$0.50</b>	<b>\$0.54</b>	<b>\$0.53</b>
<b>Total Cost (\$/Cow/Month)</b>	<b>\$205.92</b>	<b>\$247.79</b>	<b>\$190.13</b>	<b>\$224.38</b>	<b>\$176.19</b>	<b>\$192.26</b>
<b>Total Cost (\$/cwt)</b>	<b>\$14.64</b>	<b>\$15.39</b>	<b>\$16.05</b>	<b>\$14.82</b>	<b>\$13.18</b>	<b>\$14.03</b>
<b>Milk Production Data</b>						
a. Milk Sold/Total Cow/Month/ (cwt.)	14.07	16.10	11.84	15.14	13.37	13.70
b. Lbs Milk Sold/milk cow/day	55.25	63.41	44.54	58.27	58.11	50.47
c. Gross Milk Receipts (\$/cwt)	\$14.80	\$15.58	\$14.69	\$14.84	\$14.19	\$15.04
d. Mailbox Price (\$/cwt)	\$14.88	\$16.11	\$13.69	\$15.17	\$14.05	\$15.73
f. Fat Test %	4.19%	4.21%	4.17%	4.38%	3.90%	4.11%
g. SNF Test %	9.18%	9.20%	9.13%	9.21%	9.07%	9.37%
<b>Related Data</b>						
a. Percent Dry Cows	17%	17%	13%	15%	25%	11%
b. Yearly Cull Rate	36%	44%	40%	41%	25%	29%
c. Avg. Value (/Drop Bull Calf)	\$13.52	\$30.00	\$16.00	\$7.72	\$16.21	\$2.22
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$131.84	\$130.25	\$118.17	\$140.00	\$130.00	\$133.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$216.92	\$241.44	\$223.33	\$204.10	\$215.78	\$199.37
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	24.36	22.57	19.42	27.45	22.61	23.25
g. Milkers (\$/hr with benefits & taxes)	\$11.86	\$10.18	\$12.28	\$12.06	\$12.65	\$11.92
h. Total Labor (\$/hr)	\$13.42	\$12.80	\$12.51	\$14.61	\$12.65	\$12.67
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.25	\$5.08	\$3.65	\$4.48	\$4.22	\$3.75
j. Milk Cow Feed Costs (\$/cwt.)	\$7.68	\$8.01	\$8.19	\$7.69	\$7.26	\$7.42

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